

PRICE LIST

BEAMS AND CHANNELS



GALLARDO SECTIONS
Sales Organisation STAHLWERK THÜRINGEN





General remarks

All prices, rebates and extras shown in this price list are understood to refer in EURO per 1000 kg unless otherwise indicated, plus the applicable monthly scrap surcharge as stated in point 2 (beams and channels).

All extras are cumulative.

By issuing the present price list, the mill does not undertake the commitment to supply all the sizes and qualities mentioned. Acceptance of all particular specifications and prescriptions is subject to the seller's approval.

This price list is valid in accordance with our general conditions of sale as well as our payment and delivery conditions in their latest versions (list also available at www.gallardo-sections.com).

Indirect exportation rebates or adjustment rebates: upon agreement.

1. Basis price

Definition of categories

Basis price – grade S 235 JR

| Category | Designation | Size | Basis price in €/t |
|----------|-------------------|------------------------|--------------------|
| G 0 | UPE | 120 | BASIS |
| G 1 | UPE | 140 - 220 | BASIS |
| G 2 | UPE | 240 - 330 | BASIS |
| G 3 | UPE | 360 - 400 | BASIS |
| B 0 | U* | 100 - 120 | BASIS |
| B 1 | U* | 140 - 220 | BASIS |
| B 2 | U* | 240 - 320 | BASIS |
| B 3 | U* | 350 - 400 | BASIS |
| C 0 | IPE | 120 | BASIS |
| C 1 | IPE / A | 140 - 220 | BASIS |
| C 1 | IPE O | 180 - 220 | BASIS |
| C 2 | IPE / A / O | 240 - 300 | BASIS |
| C 3 | IPE / A / O | 330 - 400 | BASIS |
| C 4 | IPE / A / O | 450 - 500 | BASIS |
| C 5 | IPE / A / O | 550 | BASIS |
| D 1 | HE AA / A / B / M | 100 - 180 | BASIS |
| D 2 | HE AA / A / B / M | 200 - 220 | BASIS |
| D 3 | HE AA / A / B | 240 - 260 | BASIS |
| | HP | 200x43, 200x53, 220x57 | BASIS |

* U = UPN

2. Scrap surcharge

The scrap surcharge is being published at www.gallardo-sections.com and relates to the local scrap price mix of the respective month.



3. Qualities and grades

3.1. Structural steels

| Standard | Previous standards | | | | Extra €/t |
|-----------------|--------------------|------------|-----------|--------------------------|--------------|
| EN 10025-2:2004 | EN 10025:1990 | NFA 35-501 | DIN 17100 | NBN A21101 UNE 36 080 | |
| S 235 JR | S 235 JRG2 | | RSt 37-2 | AE 235 B-FN | BASIS |
| S 235 J0 | S 235 J0 | E 24-3 | St 37-3 U | AE 235-C | 15 |
| S 235 J2 | S 235 J2G3/G4 | | | | * |
| S 275 JR | S 275 JR | E 28-2 | St 44-2 | AE 275-B | 10 |
| S 275 J0 | S 275 J0 | E 28-3 | St 44-3 U | AE 275-C | 15 |
| S 275 J2 | S 275 J2G3/G4 | | | | * |
| S 355 JR | S 355 JR | E 36-2 | | AE 355-B | 40 |
| S 355 J0 | S 355 J0 | E 36-3 | St 52-3 U | AE 355-C | 45 |
| S 355 J2 | S 355 J2G3/G4 | | St 52-3 N | AE 355-D | 55 |
| S 355 K2 | S 355 K2G3/G4 | E 36-4 | | AE 355-DD | 80 |
| S 450 J0 | | | | | 90 |

* upon agreement

3.2. Weldable fine grain structural steels

| Standard | Previous standards | | | Extra €/t |
|-----------------|--------------------|--------------------------|-----------|--------------|
| EN 10025-4:2004 | EN 10113-3:1993 | NFA 35-504 NFA 36-201 | DIN 17102 | |
| S 355 M | S 355 M | E 355 | St E 355 | 80 |
| S 355 ML | S 355 ML | | TSt E 355 | 90 |
| S 460 M | S 460 M | E 460 R | St E 460 | 100 |

3.3. Weldable structural steels for fixed offshore structures

| EN 10225:2002 | Yield strength | Min. absorbed energy | Temperature | Extra €/t |
|---------------|----------------|----------------------|----------------|--------------|
| S 355 G4 + M | 355/(345)MPa | 50 J | - 20 degrees C | * |
| S 355 G11 + M | 355/(345)MPa | 50 J | - 40 degrees C | * |
| S 355 G11 + N | | | | |

* upon agreement

3.4. Special requirements

The requirement "suitability for hot dip galvanising" is limited by the standard EN 10025:2004 (chapter 7.4.3) table 1 - class 3. This standard allows Si = 0,14% - 0,25% and max. P = 0,035% for the capability of forming a zinc layer during hot-dip galvanising

The material is delivered in standard ex-mill condition with surface quality in accordance with EN 10163-3:1991, class c, subclass 1

Others

BASIS

BASIS

UPON AGREEMENT



4. Size extras for deliveries as from 01.01.2010

4.1. Sections UPE and U

| Size | Category | Section | Size extra as from 01.01.2010 in €t | Category | Section | Size extra as from 01.01.2010 in €t |
|------|----------|---------|-------------------------------------|----------|---------|-------------------------------------|
| 100 | | | | 0 B0 | U | 300 |
| 120 | 0 | G0 | UPE | 0 B0 | U | 300 |
| 140 | 1 | G1 | UPE | 1 B1 | U | 280 |
| 160 | 1 | G1 | UPE | 1 B1 | U | 280 |
| 180 | 1 | G1 | UPE | 1 B1 | U | 280 |
| 200 | 1 | G1 | UPE | 1 B1 | U | 280 |
| 220 | 1 | G1 | UPE | 1 B1 | U | 280 |
| 240 | 2 | G2 | UPE | 2 B2 | U | 265 |
| 260 | | | | 2 B2 | U | 265 |
| 270 | 2 | G2 | UPE | | | |
| 280 | | | | 2 B2 | U | 265 |
| 300 | 2 | G2 | UPE | 2 B2 | U | 265 |
| 320 | | | | 2 B2 | U | 265 |
| 330 | 2 | G2 | UPE | | | |
| 350 | | | | 3 B3 | U | 300 |
| 360 | 3 | G3 | UPE | | | |
| 400 | 3 | G3 | UPE | 3 B3 | U | 300 |

4.2. Sections IPE

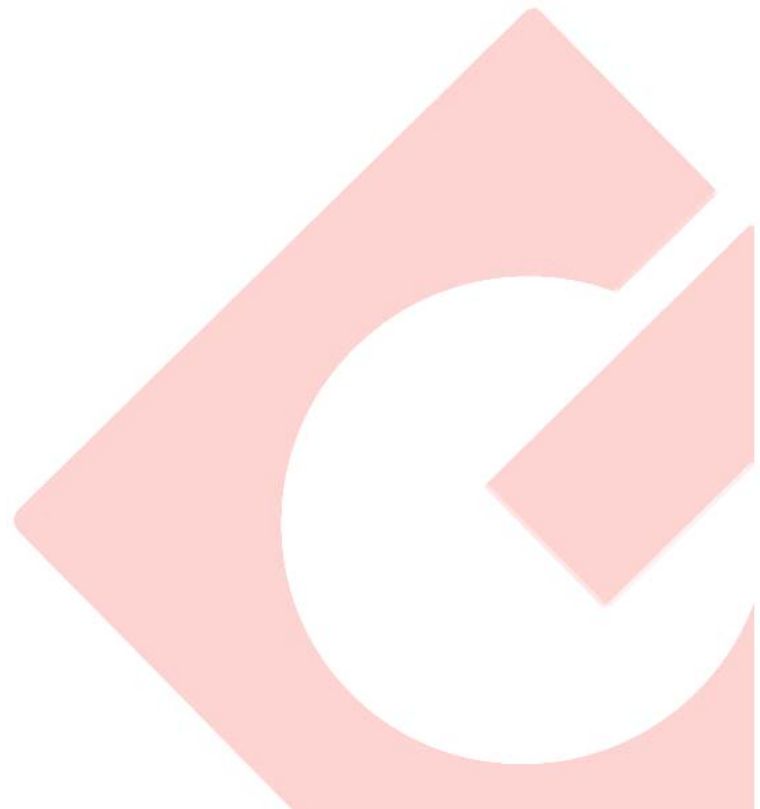
| Size | Category | Section | Size extra as from 01.01.2010 in €t | Section | Size extra as from 01.01.2010 in €t | Section | Size extra as from 01.01.2010 in €t |
|------|----------|---------|-------------------------------------|---------|-------------------------------------|---------|-------------------------------------|
| 120 | 0 | C0 | IPE | | | | |
| 140 | 1 | C1 | IPE | IPE A | 330 | | |
| 160 | 1 | C1 | IPE | IPE A | 330 | | |
| 180 | 1 | C1 | IPE | IPE A | 330 | IPE O | 285 |
| 200 | 1 | C1 | IPE | IPE A | 330 | IPE O | 285 |
| 220 | 1 | C1 | IPE | IPE A | 330 | IPE O | 285 |
| 240 | 2 | C2 | IPE | IPE A | 310 | IPE O | 285 |
| 270 | 2 | C2 | IPE | IPE A | 310 | IPE O | 285 |
| 300 | 2 | C2 | IPE | IPE A | 310 | IPE O | 285 |
| 330 | 3 | C3 | IPE | IPE A | 315 | IPE O | 290 |
| 360 | 3 | C3 | IPE | IPE A | 315 | IPE O | 290 |
| 400 | 3 | C3 | IPE | IPE A | 315 | IPE O | 290 |
| 450 | 4 | C4 | IPE | IPE A | 320 | IPE O | 290 |
| 500 | 4 | C4 | IPE | IPE A | 320 | IPE O | 290 |
| 550 | 5 | C5 | IPE | IPE A | 335 | IPE O | 310 |

**4.3. Sections HE**

| Size | Category | Section | Size extra as from 01.01.2010 in €/t | Section | Size extra as from 01.01.2010 in €/t | Section | Size extra as from 01.01.2010 in €/t | Section | Size extra as from 01.01.2010 in €/t |
|------|----------|---------|--------------------------------------|---------|--------------------------------------|---------|--------------------------------------|---------|--------------------------------------|
| 100 | 1 D1 | HEAA | 340 | HEA | 290 | HEB | 280 | HEM | 295 |
| 120 | 1 D1 | HEAA | 340 | HEA | 290 | HEB | 280 | HEM | 295 |
| 140 | 1 D1 | HEAA | 340 | HEA | 290 | HEB | 280 | HEM | 295 |
| 160 | 1 D1 | HEAA | 340 | HEA | 290 | HEB | 280 | HEM | 295 |
| 180 | 1 D1 | HEAA | 340 | HEA | 290 | HEB | 280 | HEM | 295 |
| 200 | 2 D2 | HEAA | 335 | HEA | 285 | HEB | 275 | HEM | 290 |
| 220 | 2 D2 | HEAA | 335 | HEA | 285 | HEB | 275 | HEM | 290 |
| 240 | 3 D3 | HEAA | 335 | HEA | 290 | HEB | 275 | | |
| 260 | 3 D3 | HEAA | 335 | HEA | 290 | HEB | 275 | | |

4.4. Sections HP

| Size | Category | Section | Size extra as from 01.01.2010 in €/t |
|----------|----------|---------|--------------------------------------|
| 200 x 43 | 2 E2 | HP | 280 |
| 200 x 53 | 2 E2 | HP | 280 |
| 220 x 57 | 2 E2 | HP | 280 |





5. Lengths

5.1. Standard lengths

Categories

| | | |
|--|---------------------|----------------|
| B0, B1, C0, C1, G0, G1 | 6,1 m ≤ l ≤ 18,1 m | BASIS |
| Others | 6,1 m ≤ l ≤ 10,1 m | 15 €/t |
| Others | 10,2 m ≤ l ≤ 24,1 m | BASIS |
| Length increment of 500 mm (e.g. 12,6 m; 13,1 m) | | BASIS |
| Length increment of 100 mm | | 15 €/t |
| Intermediate lengths | | UPON AGREEMENT |

5.2. Long lengths of beams and channels (production and transportation logistics)

| | Rail [€/t] | Truck [€/t] |
|---------------------|----------------|-------------|
| 16,1 m < l ≤ 18,1 m | 0 | 10 |
| 18,1 m < l ≤ 22,1 m | 5 | 20 |
| 22,1 m < l ≤ 24,1 m | 20 | 30 |
| 24,1 m < l | UPON AGREEMENT | |

Plus: standard freight costs, special authorisations, escort costs
Lengths > 24,1 m (beams and channels) are subject to special agreement.

5.3. Length tolerances

| | | |
|----------|----------------|----------------|
| Standard | - 0 / + 100 mm | BASIS |
| Others | | UPON AGREEMENT |

6. Mill test certificates - Inspections

6.1. Mill test certificates

Testing certificate according to EN 10204:2004 / 2.2
(Chemical analysis and mechanical properties)

Mill's inspection certificate or report of inspection at the mill by
buyer's agent according to EN 10204:2004 / 3.1
EN 10204:2004 / 3.2

BASIS

10,00 €/t
20,00 €/t

6.2. Additional tests

Additional tests to standard are submitted to the following extras:

Charpy V notch bar impact test, per set of 3 test pieces
at room temperature

Idem, aged

Charpy V notch bar impact test, per set of 3 pieces
at low temperature

Idem, aged

Tensile test

Product analysis

Non mentioned tests

3,00 €/t
5,00 €/t

5,00 €/t
7,00 €/t

3,00 €/t
3,00 €/t

UPON AGREEMENT

6.3. Inspection Authorities' Fees

Fees and travelling expenses of the Inspecting Authority will be charged in full to the buyer.



7. Finishing

7.1. General

The charging for packaging will be done gross and net for all types of packing, without any discount for packaging material. All sections have 1-2 standard labels per package. In case of single beam deliveries (long lengths) each beam is marked with a label.

7.2. Marking

All sections are provided with a standard label.

One label per bar (if delivery for heavy sections in single beams)

BASIS

Marking by diestamping (exception: orders with inspection 3.2)

10,00 €/t

Marking is carried out by affixing mill's standard label. The affixing of one label per bar (for material being delivered unbundled) or of one label per bundle at one end of the bar/bundle does not carry price extras.

Diestamping includes marking of

- heat number, quality (if requested)
- producers' identification mark
- customers' or inspectors' identification mark

Other marking wishes possible upon agreement - those extras depend on the respective additional efforts.

7.3. Packet assembling

Bundling according to mill standard

BASIS

Special bundling instructions concerning weight or size

UPON AGREEMENT

7.4. Logistics

Rail

BASIS

Truck

7,50 €/t

At any rate SWT arranges transportation to the customer.

Overall toll fees occurring in Germany amount to

1,75 €/t

Possible toll changes of the German legislation would lead to charge adjustments.

7.5. Covering of truck or waggon (canvas cover)

Covering of the truck or waggon only after prior acceptance by the mill.

Renting costs for canvas covers are for customer's account.

UPON AGREEMENT

7.6. Chain unloading

Additional expenses for providing loading gaps to prepare chain unloading at the addressee

3,00 €/t



8. Volumes

8.1. Definition of an order item

5 tons per section, grade, length and destination.

The total order volume must add up to a transportable unit (e.g. 24 t for truck and 50 t for railroad transport respectively).

Exceptions:

Sections IPE A, IPE O, HE AA, HP, UB, UC, W, C and H.

Variations exclusively upon agreement.

In the case of a partial shipments, the extra for the remaining tonnage will be charged.

8.2. Extras on volume (on ordered theoretical weight)

Order item weight between 5 t and 20 t 10,00 €/t

Order item weight > 20 t BASIS

8.3. Variations from total order volume

Rolling item weight between 5 t and 40 t +/- 10%

Rolling item weight > 40 t +/- 6%

Specific instructions limiting above tolerances (for example: instruction of an exact number of bars) 20,00 €/t

9. Miscellaneous

Storage costs

If, due to late call off by the customer, material remains in the mill for longer than 15 working days, a monthly storage fee will be charged (due per month cut).

20,00 €/t UPON AGREEMENT

----- CONTACT -----

Sales & Logistics with Commercial Back Office
Kronacher Strasse 6
07333 Unterwellenborn, Germany
Tel: +49 3671 4550 6002
Fax: +49 3671 4550 7710
sales-cbo@gallardo-sections.com

Financial Back Office
Errekalde Kalea 1
20730 Azpeitia, Spain
Tel: +34 943 15 90 00
Fax: +34 943 15 90 10
sales-fbo@gallardo-sections.com

www.gallardo-sections.com